



# AFS At a Glance

## Easy to understand. Even easier to do business with.

If a company can't sum itself up simply, that's your first clue you should do business with someone else. American Fiber Systems is a very different kind of network company. And you can understand what makes us so different in about 15 seconds:

- **We own our own network.** Most network companies lease their networks from someone else. Not us. We built, own and operate our own fiber. That means we can be 100% responsive to you. If you've got a problem, we can fix it. There's no buck passing here.
- **We live by the Golden Rule.** We treat you the way we'd like to be treated ourselves. Maybe that's old-fashioned. But in this case, old-fashioned works best. If we tell you an install date, we stick to it. If we give you a price quote, that's really the number. Isn't that the way it should be?

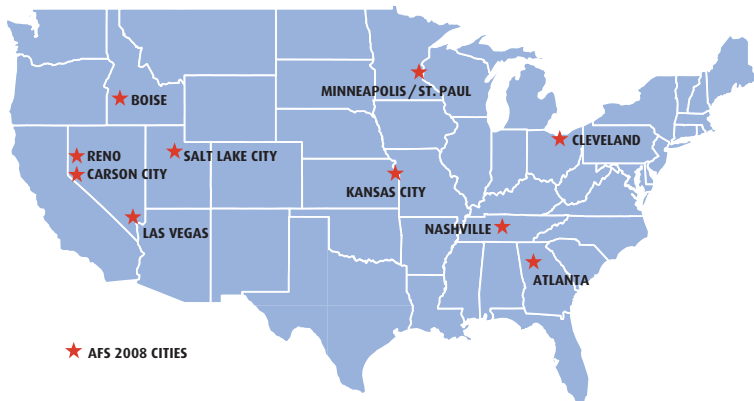
Now you know all you really need to know about AFS. But if you'd like to keep reading, there are always more good things to say.

## What We Do

- **Transport Services:** DS3 to OC192, Virtual Private Lines (VPL) and Virtual Local Area Networks (VLAN).
- **Optical Ethernet:** 10Mb to 1Gb.
- **Metro Wavelength Service:** 2.5G and 10G waves.
- **Dark Fiber:** Fiber connectivity leases, specializing in building directly to your customer's premises.
- **Dedicated Internet Access:** Includes the redundancy and flexibility of up to three different Tier One Internet providers.

## Our Markets

AFS connects carriers and enterprises — with our very own fiber — in ten markets throughout the U.S.: Atlanta, Nashville, Cleveland, Kansas City, Minneapolis/St. Paul, Las Vegas, Reno, Carson City, Salt Lake City and Boise.



★ AFS 2008 CITIES



## Contact us for more information:

**American Fiber Systems**

1-866-658-7642

[info@afsnetworks.com](mailto:info@afsnetworks.com)

[www.americanfibersystems.com](http://www.americanfibersystems.com)

## When you own your own network, you can offer a guarantee like this.

No other network company has a guarantee like ours. It only takes a minute to read. But we can give you the short form even quicker: If you're not completely satisfied with our service, we'll rip up your contract and light it on fire, right in front of you.

We know you're going to be happy working with us. Because when you own your own network and live by the Golden Rule, things can only turn out great.



**AFS was the winner of several Best-In-Class Awards from Atlantic-ACM, a Boston-based telecommunications research firm. This was based on Atlantic-ACM's Metro Report Card, which evaluates network quality, provisioning, customer service, sales representatives and billing.**



**AFS also won the Best U.S. Metropolitan Provider Award from *Capacity Magazine*. This award scored us on network quality and performance, network reach, speed to market, pricing strategies and infrastructure investments.**

*The AFS Guarantee: If within the first 90 days of usage any problems occur with your service, you may cancel your order with AFS without termination penalty. We simply ask that you allow us twenty working days to resolve to your satisfaction any problems you have encountered. If we fail to resolve your identified problem within twenty working days, provide AFS 30 days' written notice of your intent to terminate, and you may cancel your order with us without penalty.*

---

## About American Fiber Systems

American Fiber Systems (AFS) provides metropolitan fiber optical networking infrastructure, dark fiber and transport services to carriers and large enterprises. AFS enables its customers to easily and reliably connect to a city's most important points of communications presence, including central offices and wire centers; CLEC PoPs; Internet Service Provider (ISP) and data center locations; Inter-exchange "carrier-hotels;" wireless providers. AFS has deployed more

than 1.2 million miles of high-capacity, high-bandwidth metropolitan fiber optic cable since 2000 in several cities, including Atlanta, Boise, Cleveland, Kansas City, Las Vegas, Minneapolis/Saint Paul, Nashville, Reno, Carson City, and Salt Lake City. AFS has more than 500 capacity enabled on-net buildings and supports an addressable market teledensity of more than \$9 billion in annualized telecommunications services. AFS is a privately held venture-backed company.